



FINANCIAL MODELING FOR INDUSTRIAL GLASSES MANUFACTURER

As a recognized partner of choice within Corporate Finance, our mission is to set the highest standard with the provision of leading expertise and strategic solutions that drives value and positions clients for even greater success.

SITUATION OVERVIEW

- Privately owned company headquartered in Calgary Alberta
- In breach of certain covenants and transferred to special loans group at large Canadian lender
- Deteriorating relationship between all stakeholders
- Revenues are contracted and recurring from large credit worthy clients
- EBITDA temporarily strained due to larger than expected expenses

SOLUTION

- Built financial model and weekly cash flow model highlighting contracted revenues and EBITDA were recurring and growing
 - Renegotiated loan terms with deferral of principal repayment in support of growth while re-defining certain covenant definitions favorable to growth
- REFINANCING CLOSED

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